



WARNER PACIFIC UNIVERSITY - ADULT DEGREE PROGRAM
SCHEDULE OF FEES (Effective August 01, 2017 through July 31, 2018)
MINOR IN SALES & MARKETING

Application Fee (non-refundable)
Tuition Rate Per Credit Hour

\$25.00
\$515.00 *

Course #	Course Name	Credits	Tuition	Books/Fees**	Total Cost
BUS 244A	Fundamentals of Selling	3	\$1,545	\$302.99	\$1,847.99
BUS 245A	Managing Sales Relationships	3	\$1,545	\$181.99	\$1,726.99
BUS 246A	Negotiating Skills in Business	3	\$1,545	\$107.99	\$1,652.99
BUS 308A	Business Ethics	3	\$1,545	\$222.99	\$1,767.99
BUS 345A	Psychology of Sales	3	\$1,545	\$69.97	\$1,614.97
BUS 346A	Sales Management	3	\$1,545	\$326.99	\$1,871.99
Grad Fee	Non-Refundable	0	\$0	\$95	\$95.00
TOTAL ESTIMATED COST***		18	\$9,270	\$1,308	\$10,578

* Tuition rate is for the 2017-2018 academic year. Modest annual tuition increases are expected.

** Book fees are estimates only, based on the purchase of New Books. Students who choose Used or Rental options can expect lower costs. All textbooks are provided by Third Party Vendor, Tree of Life Books.

*** Total Estimated Cost is only for the courses listed above for the current academic year. There may be additional cost for courses needed to complete your degree and graduate.

- PAYMENTS ARE DEPENDENT UPON FINANCIAL OPTIONS. PAY-AND-GO OPTION IS DUE ONE WEEK AFTER THE START OF EACH COURSE. IF PAYMENT IS NOT RECEIVED ON-TIME SERVICE CHARGES MAY BE ASSESSED.

- RETURNED CHECKS ARE SUBJECT TO A \$25 NSF FEE.

- WARNER PACIFIC UNIVERSITY ACCEPTS VISA, MASTERCARD, DISCOVER AND AMERICAN EXPRESS.

- **NOTE: WARNER PACIFIC UNIVERSITY RESERVES THE RIGHT TO MODIFY THE FEE SCHEDULE WITHOUT PRIOR NOTICE.**